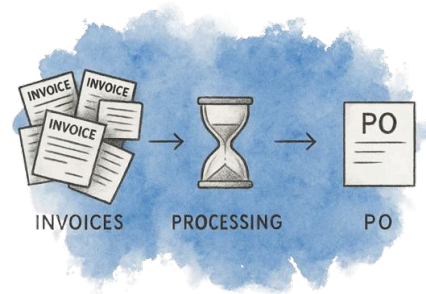


PO Delays slashed!

7 Days to 7 Minutes



Before Stubber



7 days

After Stubber

7 minutes

Executive Summary

Stubber automated internal quote-to-PO workflow, replacing a 7-day manual process with a **7-minute LLM-powered flow**. Stubber connected email and WhatsApp workflows, handled quote parsing, routed approvals, validated documents, and generated POs — all **without human follow-up or system login**. The only dependency left in the process: a quick 'yes' on WhatsApp from the approver. Each PO now costs just \$0.80 to process — with **limited chasing, delays, or admin backlogs**.

Before Stubber

Humans-Only Quote to PO Process

- × Supplier quote by **email**
- × Manual **double-check** of line item **logic**
- × Clerk finds or “knows” authoriser
- × Approval request **emailed** to authoriser, with common follow-up delay... **WAIT!**
- × Common delays due decision-makers ignoring **emails.... WAIT!**
- × Approved request, is entered manually into line-of-business system
- Supplier is not registered?
 - Manual collection of bank letters, tax certificates, reg docs etc
 - Vendor request is logged with email to decision-maker... **WAIT!**
- × PO created, **email** drafted, PO attached, and **email sent** to supplier.

After Stubber

Stubber Implementation

- ✓ Stubber Agent receives supplier email & quote, and extract details
- ✓ LLM determines **nature of expense** and **find the right authoriser**.
- Launches a WhatsApp approval chat:
 - ✓ “Hi Melanie, quote from ABC Inc for packaging,\$12,400. Approve?”
 - ✓ Authoriser can ask questions and replies with a quick “**APPROVED!**”
 - ✓ Stubber checks **line-of-business system** for supplier
- If supplier is missing in line-of-business:
 - Stubber contacts supplier on WhatsApp or email.
 - ✓ Collects and validates onboarding documents in chat. and supplier is added to the system.
 - Submits docs for automated validation and registration.
- ✓ Once all checks pass, Stubber generates a PO and send via email to the supplier.

Multiple handovers, tools, and follow-ups create delays.
Turnaround: often 7+ days.

Processing Time
(7 days → 7 minutes)

99.4% ↓

Cost Savings

15x

**Stubber doesn't just
automate — it changes
the velocity of
your business!**

Staff reduction	4	1
Cost per Job	±\$12.00	±\$0.80
Supplier Onboarding	2–4 days	~10 minutes

Why it worked:

Stubber automated everything that could be automated: detecting and parsing quote emails, identifying the right authoriser, launching WhatsApp approvals, validating supplier documents, and generating system-ready POs. The AI handled all the friction points — allowing staff to focus only on value-adding exceptions or strategic priorities. Approvals happened faster, onboarding didn't stall orders, and the process became lean, transparent, and fast by design.

What This Means for Your Business

By compressing a 7-day approval and PO process into just 7 minutes, your team can respond faster to supplier quotes, avoid delays during critical seasons, and keep operations moving without friction. You eliminate approval bottlenecks, and keep your procurement cycle flowing — even if someone is offline, in the field, or busy.

Conclusion:

Stubber makes your internal ops responsive, lean, and scalable. And in a business where timing, cost, and supply chain readiness directly impact your bottom line — that shift is not just helpful, it's transformative.

Key Specs	
Time to live	4 Weeks
Integrated APIs	1
Cost per Job	±\$0.80
Systems	• Email • WhatsApp • Microsoft Dynamics

Contact Stubber:



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